

Dear Valued Client –

You bought or sold a Utah home with us in the past and I wanted to update you on what's going on with home prices in the greater Salt Lake area.

Here's an update. There are only 900 homes for sale(!) and the average listing only gets three offers. It now takes about 56 days to sell a home. The median sale price last month was \$540,000, which is down 8.5% from last year.

**The market is different now.** You have more options. We can get you an off-market cash offer, sell your home on the MLS, or help you explore options to buy before you sell. The key here is there are many ways to sell now in a shifted market.

**If you are thinking of selling your home, please call me right away on my mobile at 1-801-923-7517 or email me [springb@liveutah.com](mailto:springb@liveutah.com) and I'll tell you what it's worth.**

If you're thinking of buying a home, we'll show you all homes for sale on the MLS and help you negotiate the best deal. Also, one of our lenders will help you get your payments as low as possible, or at a minimum, tell you what you can afford today.

We closed just under 600 home sales last year with 561 reviews on Zillow so we're deep in the Utah real estate market with special insights and knowledge of all your options.

I also invite you to visit [www.sellingthe801.com](http://www.sellingthe801.com) to see our latest YouTube video updates on the Wastach front housing market. I answer all current real estate questions.

Call me if you're thinking of buying or selling a home this year. I can guide you.

Sincerely,

SIGN SPRING BENGTTZEN

Spring Bengtzen  
**Cell: 801-923-7517**  
Utah Life Real Estate Group  
REAL Broker, LLC  
[www.sellingthe801.com](http://www.sellingthe801.com)



*If your home is already listed with a real estate agent, this is not a solicitation.*

Watch my latest video

## *3 Things You Must Absolutely Know Before Selling Your Utah Home in 2023*



If you're thinking of selling your Utah home, things are very different than they were just a few short months ago with the rise in interest rates. **It's more expensive for buyers to purchase your home.** After selling thousands of homes in my 20+ year career, I put together a quick video on the 3 things you must know before you list your home to get your best price and terms in this 2023 real estate market. Come on over and watch!

[www.sellingthe801.com](http://www.sellingthe801.com)

